

ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI- 29
STORES SECTION (DO)

Ref. No. 08/SO(DO)/Anesth/PAC/24-25/M&E

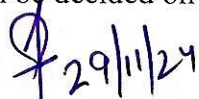
Date : 29.11.2024

Sub: Purchase of **Bioreactance Non- Invasive Fluid Management Monitoring System – 01 no.** for the Department of Anesthesiology, at AIIMS, New Delhi-110029, on proprietary basis inviting comments thereon.

On specific requirement of Deptt.of Anesthesiology, Store Section (DO) is in the process of procurement of **Non- Invasive Fluid Management Monitoring System – 01 no.** from M/s. (Mfg. M/s. **Baxtern(India) Pvt. Ltd.**) through its authorized dealer M/s. **Devs Medical Technologies Pvt. Ltd.** The principal M/s **Baxtern(India) Pvt. Ltd** has submitted following documents:

1. PAC format duly signed by Departmental TSEC (page No.1)
2. Technical Specification duly signed by Departmental TSEC (page No.2-3)
3. Performa Invoice from principle/authorized distributor M/s **Baxtern(India) Pvt. Ltd.**, (p.no.4)
4. CAMC Charges: After completion of Five year warranty will be @5% of quoted value of main equipment + GST extra from 6th to 10th year. (page 4)
5. Principle Proprietary Certificate (copy enclosed at p.no. 7)
6. GeMARPTS (page 8)
7. Authorization to M/s. **Devs Medical Technologies Pvt. Ltd.** (Page 9)
8. Land boarder sharing certificate (page 10)
6. Non Black Listing Certificate (page no.11)

Now, in view of the above, the said proposal is uploaded on AIIMS website for period of 15 days with the view to invite objections w.r.t. proprietary nature of the product from the OEC's or their authorized distributors. The comments/objections if any should be received in office of Sr.Store Officer, Store Section (DO), 1st Floor, Animal House Building, Near Biotechnology Building at AIIMS on or before 15.12.2024 upto 12:30 P.M. failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.


Sr. STORES OFFICER (D.O)

ALL INDIA INSTITUTE OF MEDICAL SCIENCES
ANSARI NAGAR, NEW DELHI – 110029.

PROPRIETARY/SPECIFIC BRAND GOODS CERTIFICATE



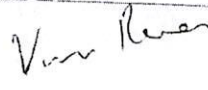




1.	Item/Type/Model No. Required Along with specification	Bioreactance Non-Invasive Fluid Management Monitoring
A	Location of installation	MOT
2.	If the item a spare part attachment or Accessory for existing equipment	No
3.	Name of the manufactures/suppliers of the item proposed by the indenter.	M/s Baxter India Pvt. Ltd , Through their distributor M/s Devs Medical Technologies Pvt. Ltd
4.	Are the sole manufactures/sole distributors of the item?	Proprietary certificate and authorization submitted by M/s Baxter India Pvt. Ltd
5.	It there any other item with similar/equipment specification available in the market to meet the job requirement envisaged. If he answer is yes, why the same can't procured	No
6.	What were the efforts made to locate alternative source of supply or use other substitutes.	The required items are proprietary and as certified by the manufacturer with certificate is attached
7.	Why open/limited tender can't be resorted to, for locating alternative source.	Proprietary item
8.	Are the proprietary items certifying that the rates are reasonable or not.	Yes
9.	Any other justification for procuring item from single source.	Proprietary product/advanced technology

I certified that the item at Sr.No.1 above is required to be procured on PAC basis as the source of supply is definitely known which is meeting with functional requirement of department and limited tender system could be dispensed with as they would serve no useful purpose in the particular case.

The block contains several handwritten signatures and initials in black ink. On the left, there is a large signature that appears to be 'Dhruv' with a horizontal line underneath it. Below this, there are smaller initials 'RC' and another signature 'Rajiv'. In the center, there is a signature 'V. Anand'. On the right, there is a signature that looks like 'S. Anand' with a horizontal line underneath it.

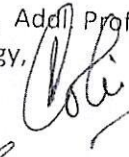
Qty. 01 No. Approx Cost. 25 Lakh


Sr. No.	Specifications of the Product-Bioreactance Non-invasive Fluid Management Monitoring System
1	Fluid therapy management system based on Bioreactance. 100% non-invasive monitor using externally applied sensors on the thorax. Measures cardiac output/ stroke volume and other related parameters to guide fluid therapy based on Bioreactance technology
2	Quick dynamic assessments for fluid responsiveness, self-calibrated, gives parameters like Cardiac Output (CO), Cardiac Index (CI), Stroke volume (SV) System Vascular Resistance (SVR) or Total Peripheral Resistance (TPR), Total Peripheral Resistance Index (TPRI), Stroke Volume Variation (SVV), Cardiac Power(CPO), Cardiac Power Index (CPI) & Contractility index for heart -Dx/Dt; Oxygen delivery Index (DO2i) & Total thoracic fluid content (TFC)
3	Provide dynamic assessment and real time fluid management dashboard to guide fluid therapy through Passive Leg Raise (PLR) and Bolus Challenge both
4	Exceptional Clinical Tools for Fluid Therapy Management - Fluid Management Dashboard for both PLR and Bolus. Real-Time Fluid Management Display. Excel reports to USB Drive with Fluid Management graphs
5	100% noninvasive monitor with touch screen with minimum 10 inch screen display (single unit). Data storage capability
6	Bioreactance technology to give an accurate and precise measurement. The firm should submit clinical validation studies with the equipment versus the gold standard like PAC and relevant studies of fluid responsiveness in sepsis and shock patients
7	Should not cause interference nor get interfered by other standard ICU equipment such as ventilators, cardiac monitors, etc.
8	Accuracy should not be affected by changes in arterial compliance e.g. vasopressors or shock state. Should give fluid responsiveness in mechanically ventilated and spontaneously breathing patients
9	Data Updates on screen 4 seconds, 8 second, 16 seconds, 24 seconds, and 48 seconds.
10	Provide Blood pressure (NIBP) option. Can be available with SpO2 module with Bioreactance
11	Should be able to run on mains and battery. Battery life of at least 6 hours
12	Connectivity to external 3rd part system via serial port, LAN or WiFi
13	Company should provide satisfactory performance reports of previous installations from any large

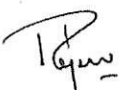








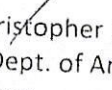
	Government or reputed hospitals in India
14	Equipment should be available for demonstration with all clinical validations.
15	It should be validated in patients with sepsis, cardiac patients, obesity, respiratory diseases, and pulmonary edema.
16	The specification is broad based, general in respect to the requirement and not pertaining to any firm/brand
17	The comprehensive warranty will be 5 years (including all spares and labour) from the date of satisfactory installation of the equipment.
18	Rates for Comprehensive Annual Maintenance Contract (including all spares and labour for 6 th to 10 th year, after expiry of warranty period must also be quoted. Cost of spares, accessories and consumables should assure the supply of new consumables, if required

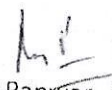

 Dr. V Darlong, Professor,
 Dept. of Anaesthesia,
 Member

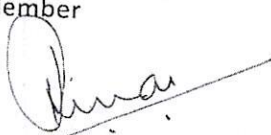

 Dr. Rishi Nayar, Addl Prof.
 Dept. of Urology,
 Member



 Dr. Asuri Krishna, Addl. Prof.
 Dept. of Surgery,
 Member

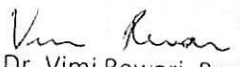

 Dr. Rajeev Kumar, Addl. Prof.
 Dept. of ENT,
 Member


 Dr. Christopher Dass, Associate
 Prof. Dept. of Anaesthesia,
 Member


 Dr. Rajeev Panwar, Associate
 Prof. Dept. of G.I. Surgery
 Member


 Representative of Medical Supdt.
 (Hospital), AIIMS,
 Member


 Dr. Bikash Ranjan Ray, Addl. Prof.
 Dept. of Anaesthesia
 Member Secretary


 Dr. Vimi Rewari, Prof.
 Dept. of Anaesthesia
 Chairperson

BaxSol/August/16/01
16th August 2024

To
Head of Anesthesia
All India Institute of Medical Sciences
Ansari Nagar, New Delhi

Sub: Budgetary Price quote of Starling Monitor

Dear Sir,

Kindly find below the budgetary price quote of Starling

Starling Monitor

Starling Budgetary Quote - AIIMS, Delhi	Quoting Price INR	Quoting price With GST
1 Starling - Fluid Management Monitoring System with NIBP	1,685,000/-	1,887,200/-
5 yr. Warranty		
4 Starling Sensors		

Starling CMC-

S No.	Year	Amount INR	With GST (1.8%)
1	6th Year	71,357	84201
2	7th Year	85657	101075
3	8th Year	99957	117949
4	9th Year	114256	134822
5	10th Year	128557	151697
		4,99,784	5,89,745

Looking forward to your kind consideration. Kindly reach out to me for any query.

Thanking you
For Baxter (India) Pvt Ltd



Diwakar Gaur
Manager – Institutional Sales (North India)
Diwakar_gaur@baxter.com

[Handwritten signatures and initials: Diwakar, An, BKS, h/l]

BaxSol/August/29/01
29th August 2024

To
Head of Anesthesia
All India Institute of Medical Sciences
Ansari Nagar, New Delhi

Sub: Budgetary Price quote of Starling Sensor

Dear Sir,

Kindly find below the budgetary price quote of Starling Sensor.

S No	Product Name	Pack Size	Price to Hospital in INR (GST Extra)
1	Starling Sensor (1 Pack of 4 Sensor)	1 Set	10000

*GST @ 12% Extra

Looking forward to your kind consideration. Kindly reach out to me for any query.

Thanking you
For Baxter (India) Pvt Ltd

Diwakar Gaur
Manager – Institutional Sales (North India)
Diwakar_gaur@baxter.com

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Starling Monitor Lifecycle cost for 10 years

Starling Budgetary Quote- AIIMS, Delhi	Quoting price INR	Quoting Price with GST
1 Starling – fluid management monitoring system with NIBP	16,85,000/-	18,87,200/-
5 year Warranty		
4 starling Sensor		

Starling CMC-

S.No.	year	Price Without GST	Price With GST 18%
1.	6 th Year	71,357	84,201
2.	7 th Year	85,657	1,10,075
3.	8 th Year	99,957	1,17,949
4.	9 th Year	1,14,256	1,34,822
5.	10 th Year	1,28,557	1,51,697
Total		4,99,784	5,89,745

	Unit Price	GST Including @12%
Price of Sensor	10,000	11,200
Per Year sensor – 60	6,00,000	6,72,000
Sensor in 10 year - 660	60,00,000	67,20,000











October 18, 2021

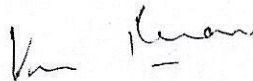
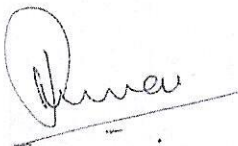
To Whom it May Concern;

The Baxter Starling Monitor (formerly known as Cheetah Medical Starling SV) is based on Bioreactance technology. The Bioreactance technology is proprietary technology and is protected by granted and pending worldwide patents.

Sincerely,



Diane Rennpferd
Associate Director, Global Regulatory Affairs
Baxter Healthcare Corporation



Baxter Healthcare Corporation
One Baxter Parkway
Deerfield, Illinois 60015
T 847.948.2000



Report ID: GEM/GARPTS/11092024/6V0F42FPBXBU

Report Name: Bioreactance Non Invasive Fluid Management monitoring

Generated By: Manoj Kumar , Department of Health and Family Welfare , Ministry of Health and Family Welfare

Generated On: 11/09/2024

Valid till: 11/10/2024

GeM Availability Report and Past Transaction Summary

GeM Availability Report and past transaction summary report is generated based on the specifications searched by the Buyer. The specification may be modified appropriately for searching relevant categories on GeM. Buyer may navigate to GeM category page by clicking on the category link to view category specifications and products/services available in the category.

Order Count and Order Value displayed is on a cumulative basis since GeM inception.

1. Search String: Bioreactance Non Invasive Fluid Management monitoring

Search type: Product

1. There are categories available on GeM matching your requirements (as listed here). You can create a bid on GeM with a product closest matching your required specifications and add additional parameters in specifications through Corrigendum using RMS functionality.
2. If you feel that category TP needs updating you can submit category updating request also through RMS.
3. If you do not want to use any of the above option and want to proceed for procurement outside GeM, please suggest the specifications of the required product for creation of new category on GeM for future procurement.

Search Result: Category available/suggested on GeM but marked as "not matching requirements" by the buyer with undertaking as under:

It is certified that I have thoroughly checked all probable categories suggested by GeM and I am satisfied that the product required is not covered / does not fall in any of the suggested categories and can not be procured under any of these categories even after inclusion of List of Values(LOV) wherever possible in category specifications of suggested categories. It is also certified that the technical specification requirement are such that these can not be covered even by adding specification parameters using ATC in any of the GeM suggested categories. This is a one-time requirement hence new category creation is not proposed / or requirement is recurring but request for new category creation will be submitted separately post generation of GeMARPTS

Category Name	Catalog Count	Order Count			Order Value (in Lakhs)		
		Direct Purchase	Reverse Auction	Bid	Direct Purchase	Reverse Auction	Bid
Non Invasive Fluid (ONGC)	18	0	14	0	0	1,508	0






BaxSol/Aug/08/01
8th August 2024

To,
The Director
All India Institute of Medical Sciences
Ansari Nagar, Delhi

Sub: Authorization letter

Dear Sir,

This is in reference to above mentioned subject, we M/s. Baxter India Pvt Ltd having an office at 5th Floor, building 9A, DLF Phase-III, DLF Cyber City, Gurugram hereby confirm that M/s. Devs Medical Technologies Pvt. Ltd, 333, 3rd Floor, Plot No-1, LSC, Vardhman Sunrise Plaza, Vasundhra Enclave, Delhi-110096 is our authorized distributor for Vest 205 (High Frequency Chest Wall Oscillation Airway Clearance System) & Starling (Bioreactance Non-Invasive Fluid Management Monitoring System). He is authorized to bid, raise the invoice, make the supply, and collect the payments on our behalf for above mentioned products.

This authorization is valid till 31st March 2025 or revoked by us. For any query kindly reach out to me.

Yours Sincerely,
For Baxter India Pvt Ltd.



Diwakar Gaur
Manager- Institutional Sales, BaxSol (North India)
Diwakar_gaur@baxter.com

Diwakar *Vinay Kumar* *AK*
[Signature] *[Signature]* *[Signature]*
[Signature] *[Signature]* *[Signature]*

**"Model certificate for Tenderers Regarding Conformity to GFR-
2017 Rule no-144(xi)"**

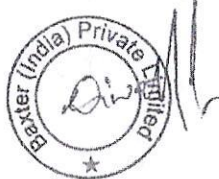
"I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I hereby certify that this bidder is not from such a country and is eligible to be considered."

OR (In case of Bidder being registered with the component authority)

" I have read the clause regarding restrictions on procurement from a bidder of a country which shares a land border with India; I certify that this bidder is not from such a country or, if from such a country has been registered with the Competent authority. I hereby certify that this bidder fulfils all requirements in this regard and is eligible to be considered."

Thanking you
Yours Sincerely

For Baxter India Pvt. Ltd.



Diwakar Gaur
Manager- Institutional Sales, BaxSol (North India)
Diwakar_gaur@baxter.com



हरियाणा HARYANA

11AA 695312

To,
 Store Officer
 All India Institute of Medical Sciences
 Ansari Nagar, Delhi

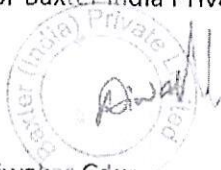


Sub: Declaration for non-blacklisting

I, Diwakar Gaur S/o Sh. Dr S P Sharma, working as Manager Sales of M/s Baxter India Pvt Ltd having its registered office at 5th Floor, building 9A, DLF Cyber City, DLF Phase-III, Gurgaon, Haryana do hereby solemnly affirm and declare on oath as under:

That I hereby confirm and declare that my company M/s Baxter India Pvt Ltd have not been blacklisted /delisted/ or banned /debarred by any Institutional agencies /Govt. Deptt. /Public Sector Undertaking, in the last TWO years.

For Baxter India Private Limited



Diwakar Gaur
 Manager Institutional Sales – BaxSolutions

ATTESTED

[Signature]
 NOTARY PUBLIC
 DELHI

26 SEP 2024